

AHMAD SALMAN

SALES & OPERATIONS SUPERVISOR | WELDING & MECHANICAL TECHNICIAN

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PROFESSIONAL SUMMARY

Sales and operations supervisor with nearly 8 years of combined experience across retail sales, customer service, team supervision, welding, heavy-equipment machining, renewable energy, and construction. Currently supervises daily store operations, staff performance, product quality, cash closing, and customer relationships at Al-SHAEB Roastery Stores in Qatar. Hands-on technical background in pipe and multi-metal welding, lathe machining, precision measurement, mechanical troubleshooting, blueprint reading, and HSE-compliant site work.

CORE SKILLS

Sales Operations | Team Supervision | Shift Scheduling | Customer Service | Upselling & Cross-Selling | Cash Reconciliation | Inventory Control | Supplier Coordination | Product Quality Control | Pipe Welding | Steel, Aluminum & Copper Welding | Lathe Machining | Precision Measurement | Mechanical Troubleshooting | Blueprint Reading | HSE Compliance

PROFESSIONAL EXPERIENCE

Sales Supervisor | Al-SHAEB Roastery Stores, Qatar Oct 2025 - Present

- Supervise daily sales operations and staff coverage to maintain responsive customer service and smooth store performance.
- Support revenue generation through product recommendations, upselling, cross-selling, and customer relationship management.
- Monitor product quality and presentation across roasting, grinding, and display workflows; complete end-of-day cash reconciliation and closing.

Heavy Machinery Machinist & Welder | Abdullah Asha Heavy Machinery Lathe Workshop Feb 2024 - Jul 2025

- Machined and refurbished heavy-equipment spare parts using lathe equipment; verified dimensions with micrometers and vernier calipers.
- Welded steel, aluminum, and copper components, diagnosed mechanical faults, and restored damaged parts to operational condition.

Pipe Welder | Philadelphia Solar Energy Company Jan 2020 - Jul 2023

- Performed pipe and structural metal welding for solar-energy installations in line with technical drawings and engineering specifications.
- Maintained weld quality for outdoor operating conditions and followed safe work practices throughout fabrication and installation activities.

Mechanical & Welding Technician | Najm Engineering and Contracting Company Jul 2017 - Jun 2019

- Completed on-site welding, metal fabrication, and installation work for construction projects in coordination with engineering teams.
- Interpreted site plans and followed Health, Safety, and Environment (HSE) requirements during field activities.

EDUCATION & CREDENTIALS

Professional Diploma | National Employment and Training (NET) | Nov 2015 - Jul 2016

Professional Competence Certificate | Occupational Practice License